### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 4, 2007

# **ACUITY BRANDS, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 001-16583 (Commission File Number) 58-2632672 (I.R.S. Employer Identification No.)

1170 Peachtree St., N.E., Suite 2400, Atlanta, GA (Address of principal executive offices) 30309 (Zip Code)

Registrant's telephone number, including area code: 404-853-1400

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On January 4, 2007, the Company issued a press release containing information about the Company's results of operations for its first quarter ended November 30, 2006. A copy of the press release is attached hereto as Exhibit 99.1. The information contained in this paragraph, as well as Exhibit 99.1 referenced herein, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Designation	Description
99.1	Press Release dated January 4, 2007 (Filed with the Commission as part of this Form 8-K.)

#### <u>Signatures</u>

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: January 4, 2007

#### ACUITY BRANDS, INC.

By: /s/ Richard K. Reece

Richard K. Reece Executive Vice President and Chief Financial Officer



Acuity Brands, Inc. 1170 Peachtree Street, NE Suite 2400 Atlanta, GA 30309 Tel: 404 853 1400 Fax: 404 853 1430 AcuityBrands.com

Company Contact: Dan Smith Acuity Brands, Inc. (404) 853-1423

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#### Acuity Brands Reports Record First Quarter Results Diluted EPS Increases 60% on More Than 8% Growth in Net Sales

ATLANTA, January 4, 2007 — Acuity Brands, Inc. (NYSE: AYI) announced today record first quarter results for net sales, net income, and earnings per diluted share. Net sales for the first quarter of fiscal 2007 rose \$48.6 million, or 8.6%, to \$614.5 million from \$565.9 million reported in the prior year. Net income increased 52.7% to \$33.6 million for the quarter ended November 30, 2006 from \$22.0 million reported in the year-ago period. Diluted earnings per share for the first quarter of fiscal 2007 increased 60.4% to \$0.77 per diluted share, compared with \$0.48 per diluted share in the prior year's first quarter.

Please see the Company's Form 10-Q filed with the Securities and Exchange Commission today for more information on the results for the first quarter of fiscal 2007. The Form 10-Q is available through the Company's website at <u>www.acuitybrands.com</u>.

Both business segments posted higher revenues compared with the year ago period. Net sales at Acuity Brands Lighting (ABL) advanced by 10.2% due primarily to more favorable pricing, a better mix of product sold, the impact of new product introductions, and greater customer demand in the non-residential construction market. Net sales at Acuity Specialty Products (ASP) grew by 3.2% due primarily to company-wide pricing initiatives and higher unit volume in the Industrial and Institutional (I&I) market, partially offset by lower volume in the retail channel.

Consolidated operating profit margin expanded 240 basis points in the first quarter to 9.8% compared with 7.4% in the year-ago period. The margin improvement reflected benefits from efforts to improve selling prices, on-going initiatives to enhance productivity

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in both businesses, and additional profit contribution from increased volume and a better mix of product sold in the lighting business. These benefits were partially offset by lower unit sales volume in ASP's retail channel, higher costs in certain areas, including raw materials and component parts, compensation expense, and continued investments to improve productivity and customer service companywide.

Vernon J. Nagel, Chairman, President, and Chief Executive Officer of Acuity Brands, said, "We are very pleased to report record first quarter results. Our strong first quarter results reflect the benefits from programs implemented to create greater value for our customers, to invest in our associates to be more customer-focused and productive, and to more effectively deploy our assets to generate greater returns for our stakeholders. We anticipate that the second quarter will once again be challenging due primarily to normal seasonal factors including inconsistent customer demand and inventory rebalancing by certain customers as well as continued cost pressures. In addition, we remain somewhat cautious about near term shipments at ABL due primarily to the decline in non-residential construction awards reported during the third quarter of calendar 2006, given the normal lag time between awards and shipments. However, based on the recent rebound in non-residential construction awards and other predictive indicators such as the Architecture Billings Index, we expect demand for lighting fixtures to resume its recovery during the course of the second half of the fiscal year, particularly in sectors where we participate to a significant degree.

"For the full year, we expect that ABL will continue to contribute a disproportionately higher share to the overall results of Acuity Brands due primarily to the success of strategies to drive profitable growth including new product introductions, enhancements to the mix of products sold, and productivity improvements as well as continued positive demand in key sectors of the non-residential construction market, the Company's largest served market. Our consolidated results will be somewhat tempered by the performance of ASP, as management expects that ASP's full year operating profit will approximate that earned in the year-ago period due primarily to market challenges caused by rising costs, weak demand in certain key markets and geographies, and the expense of investments made to drive future profitable growth. While the results at ASP in the first quarter were less than anticipated, we believe that actions taken to enhance profitability,



including programs to improve pricing, productivity and to expand unit volume will favorably impact the second half of 2007.

"Lastly, we believe that our consolidated first quarter results support our performance expectations for 2007. Therefore, we remain optimistic that for the full fiscal year 2007, and particularly in the second half, the Company will make significant progress towards the achievement of its longer-term financial goals including operating margin expansion, earnings growth, and cash flow generation."

#### Conference Call and Board News

As previously announced, the Company will host a conference call to discuss first quarter results today at 10:00 a.m. ET. Interested parties may listen to this call live today or hear a replay at the Company's Web site: www.acuitybrands.com.

The Company will hold its Annual Meeting of Stockholders at 1:00 p.m. ET on Thursday, January 11, 2007, in the Ballroom of the Four Seasons Hotel, 75 Fourteenth Street NE, Atlanta, Georgia. The quarterly meeting of the Company's Board of Directors will also take place that day.

Acuity Brands, Inc., with fiscal year 2006 net sales of approximately \$2.4 billion, is comprised of Acuity Brands Lighting and Acuity Specialty Products. Acuity Brands Lighting is one of the world's leading providers of lighting fixtures and includes brands such as Lithonia American Electric and Antique Street Lamps<sup>™</sup>. Acuity Specialty Products is a leading provider of specialty chemicals and includes brands such as Zep and Selig<sup>™</sup>. Headquartered in Atlanta, Georgia, Acuity Brands employs approximately 10,200 people and has operations throughout North America and in Europe and Asia.

#### Forward Looking Information

This release contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995. Statements that may be considered forward-looking include statements incorporating terms such as "expects," "believes," "intends,"



"anticipates" and similar terms that relate to future events, performance, or results of the Company, including, without limitation, anticipated challenges in the second quarter due to normal seasonal factors as well as continued cost pressures, statements regarding the impact of non-residential contract award activity on near-term shipments at ABL, expectations that demand for lighting fixtures will resume its recovery during the course of the second half of the fiscal year and particularly in sectors where the Company participates to a significant degree, expectations that ABL will continue to contribute a disproportionately higher share to the overall results of Acuity Brands due primarily to the success of strategies to drive profitable growth as well as continued positive demand in key sectors of the non-residential construction market, the anticipated tempering of full year consolidated results due to the performance of ASP, the expectation that market challenges caused by rising costs, weak demand in certain key markets and geographies, and the expense of investments made to drive future profitable growth will lead to ASP's full year operating profit approximating that earned in the year-ago period, the belief that certain actions taken to enhance profitability will have a favorable impact on ASP's results in the second half of 2007, the belief that consolidated first quarter results support performance expectations for full year fiscal 2007, the expectation that the Company will make significant progress towards the achievement of its longer-term financial goals. Forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from the historical experience of Acuity Brands and management's present expectations or projections. These risks and uncertainties include, but are not limited to, customer and supplier relationships and prices; competition; ability to realize anticipated benefits from initiatives taken and timing of benefits; market demand; litigation and other contingent liabilities; the outcome of pending environmental investigations; and economic, political, governmental, and technological factors affecting the Company's operations, tax rate, markets, products, services, and prices, among others. Please see the other risk factors more fully described in the Company's SEC filings including the Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on January 4, 2007.



#### ACUITY BRANDS, INC. CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per-share data)

		VEMBER 30, 2006 unaudited)	AU	JGUST 31, 2006
ASSETS	·			
Current Assets:				
Cash and cash equivalents	\$	102,721	\$	88,648
Accounts receivable, less reserve for doubtful accounts of \$6,270 at November 30, 2006 and \$6,205 at August 31, 2006		337,324		379,622
Inventories		211,886		209,319
Deferred income taxes		211,000		205,515
Prepayments and other current assets		46,045		37,600
Total Current Assets		722,285		737,645
Property, Plant, and Equipment, at cost:	_	<u> </u>		
Land		12,491		12,436
Buildings and leasehold improvements		169,181		167,488
Machinery and equipment		401,335		396,874
Total Property, Plant, and Equipment		583,007		576,798
Less – Accumulated depreciation and amortization		373,003		365,529
Property, Plant, and Equipment, net	_	210,004	_	211,269
Other Assets:				
Goodwill		346,307		346,188
Intangible assets		119,489		120,287
Deferred income taxes		3,835		5,752
Other long-term assets		19,980		22,975
Total Other Assets		489,611		495,202
Total Assets	\$	1,421,900	\$1	,444,116
LIABILITIES AND STOCKHOLDERS' EQUITY	_			
Current Liabilities:				
Current maturities of long-term debt	\$	661	\$	643
Accounts payable		213,222		243,593
Accrued compensation		52,569		69,360
Other accrued liabilities		118,741		114,198
Total Current Liabilities		385,193		427,794
Long-Term Debt, less current maturities		371,278		371,252
Deferred Income Taxes		13,029		12,974
Self-Insurance Reserves, less current portion		15,148		14,774
Other Long-Term Liabilities		75,431		75,063
Commitments and Contingencies				
Stockholders' Equity:				
Preferred stock, \$0.01 par value; 50,000,000 shares authorized; none issued		—		_
Common stock, \$0.01 par value; 500,000,000 shares authorized; 48,706,887 issued and 43,075,187 outstanding at		107		101
November 30, 2006; and 48,062,506 issued and 43,062,506 outstanding at August 31, 2006		487		481
Paid-in capital Patained earnings		583,385 219,238		560,973
Retained earnings Treasury stock, at cost, 5,631,700 shares at November 30, 2006 and 5,000,000 shares at August 31, 2006				192,155
Accumulated other comprehensive loss items		(224,816) (16,473)		(194,858 (16,492
Total Stockholders' Equity	_	561,821		542,259
Total Liabilities and Stockholders' Equity	¢	1,421,900	¢ 1	
Total Liabilities and Stockholders Equity	\$	1,421,900	φ1	,444,116



## ACUITY BRANDS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(In thousands, except per-share data)

	THREE MONTHS ENDED NOVEMBER 30			
		2006	<u>_</u>	2005
Net Sales		514,488		565,852
Cost of Products Sold		355,470		340,629
Gross Profit	1	259,018		225,223
Selling, Distribution, and Administrative Expenses	1	198,683		183,235
Operating Profit		60,335		41,988
Other Expense:				
Interest expense, net		8,139		8,240
Miscellaneous expense, net		494		84
Total Other Expense		8,633		8,324
Income before Provision for Income Taxes		51,702		33,664
Provision for Income Taxes		18,135		11,688
Net Income	\$	33,567	\$	21,976
Earnings Per Share:				
Basic Earnings per Share	\$	0.80	\$	0.50
Basic Weighted Average Number of Shares Outstanding		42,204		44,271
Diluted Earnings per Share	\$	0.77	\$	0.48
Diluted Weighted Average Number of Shares Outstanding		43,732		45,620
Dividends Declared per Share		0.15	\$	0.15



#### ACUITY BRANDS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(In thousands)

Cash Provided by (Used for) Operating Activities:	2006	2005
Cash Provided by (Used for) Operating Activities:		
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Net income	\$ 33,567	\$ 21,976
Adjustments to reconcile net income to net cash provided by (used for) operating activities:	0 500	10 00 4
Depreciation and amortization	9,720	10,204
Excess tax benefits from share-based payments	(7,814)	(2,411
Loss on the sale or disposal of property, plant, and equipment	165	217
Deferred income taxes Other non-cash items	119	839
	1,678	549
Change in assets and liabilities, net of effect of acquisitions and divestitures -	42,200	21.250
Accounts receivable	42,298	21,358
Inventories	(2,567)	(10,244
Prepayments and other current assets	(8,445)	(3,288
Accounts payable	(30,371)	(20,076
Other current liabilities	(3,622)	(9,332
Other	2,726	1062,746
Net Cash Provided by Operating Activities	37,454	12,538
Cash Provided by (Used for) Investing Activities:		
Purchases of property, plant, and equipment	(7,780)	(3,590)
Proceeds from sale of property, plant, and equipment	14	2,764
Sale of businesses	41	41
Net Cash Used for Investing Activities	(7,725)	(785
Cash Provided by (Used for) Financing Activities:		
Proceeds from issuance of long-term debt	27	
Repayments of long-term debt	_	(66
Employee stock purchase plan issuances	239	
Stock options exercised	12,706	10,333
Repurchases of common stock	(29,958)	(10,366
Excess tax benefits from share-based payments	7,814	2,411
Dividends paid	(6,483)	(6,760
Net Cash Used for Financing Activities	(15,655)	(4,448
Effect of Exchange Rate Changes on Cash	(1)	(641
Net Change in Cash and Cash Equivalents	14,073	6,664
Cash and Cash Equivalents at Beginning of Period	88,648	98,533
Cash and Cash Equivalents at End of Period	\$ 102,721	\$ 105,197
Supplemental Cash Flow Information:		
Income taxes paid during the period	\$ 2,306	\$ 11,740
Interest paid during the period	\$ 10,391	\$ 10,311



## ACUITY BRANDS, INC **BUSINESS SEGMENT INFORMATION (Unaudited)**

(In thousands, except operating profit margins)

			THREE MONTHS ENDED NOVEMBER 30	
		2006	2005	
	Net Sales:			
ABL		\$ 477,617	\$ 433,281	
ASP		136,871	132,571	
	Total Net Sales	\$ 614,488	\$ 565,852	
Operating	g Income (Loss):			
ABL		\$ 60,799	\$ 38,440	
ASP		7,475	10,707	
Corporate		(7,939)	(7,159)	
	Total Operating Income	\$ 60,335	\$ 41,988	
Operating	g Profit Margins:			
ABL		12.7%	8.9%	
ASP		5.5%	8.1%	
	Consolidated	9.8%	7.4%	