

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 3, 2002

ACUITY BRANDS, INC.
(Exact name of registrant as specified in its charter)

| | | |
|--|--------------------------------------|--|
| Delaware | 001-16583 | No. 58-2632672 |
| ----- (State or other jurisdiction of incorporation or organization) | ----- (Commission File Number) | ----- (I.R.S. Employer Identification No.) |
| 1170 Peachtree Street, N.E. Suite 2400, Atlanta, GA | | 30309 |
| ----- (Address of principal executive offices) | | ----- (Zip Code) |

Registrant's telephone number, including area code (404) 853-1400

None

(Former name or former address, if changed since last report)

ITEM 5. Other Events.

Attached hereto is a press release issued by Acuity Brands, Inc. (the "Registrant") on October 3, 2002. A copy of the press release is filed herewith as Exhibit 99.1 and is incorporated herein by reference.

ITEM 7. Financial Statements, Pro Forma Financial Information and Exhibits.

(a) Financial Statements of Businesses Acquired.

None.

(b) Pro Forma Financial Information.

None.

(c) Exhibits.

The following exhibit is filed herewith:

| EXHIBIT NO. | DESCRIPTION |
|-------------|---|
| 99.1 | Press Release, issued by Registrant on October 3, 2002. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 3, 2002

ACUITY BRANDS, INC.

BY: /S/ VERNON J. NAGEL

Vernon J. Nagel
Executive Vice President and
Chief Financial Officer

Exhibit 99.1

Company Contact:
Karen Holcom
Acuity Brands, Inc.
(404) 853-1437

ACUITY BRANDS REPORTS
2002 FOURTH QUARTER RESULTS

Substantial Reduction in Debt

ATLANTA, October 3, 2002 - Acuity Brands, Inc. (NYSE: AYI) announced today that sales for its fourth quarter ended August 31, 2002 were \$515.3 million, up two percent from sales of \$505.6 million reported for the same period a year ago. Excluding the results of American Electric, which was acquired in the first quarter of 2002, net sales in the fourth quarter were down approximately one percent compared to last year's results. Record quarterly sales at Acuity Specialty Products were offset by reduced sales in the Acuity Lighting Group due to lower volumes and continued pricing pressure in certain commercial and

industrial lighting markets caused by the continued weak economic environment.

Net income for the fourth quarter was \$15.4 million, or \$0.37 per share, compared to \$6.4 million, or \$0.16 per share, reported last year. This represents an increase of approximately 140 percent for net income and 130 percent for earnings per share. The fourth quarter included a pre-tax gain of \$3.1 million on the sale of assets while last year's fourth quarter included \$4.1 million in restructuring and asset impairment charges, a \$3.1 million charge for the termination of a purchase obligation, and \$3.0 million of amortization expense that has been discontinued. Excluding the impact of these items, earnings per share would have been \$0.32 in the fourth quarter of 2002 and \$0.34 in the fourth quarter of 2001. The lost contribution margin on lower sales (noted above) and continued higher expenses for certain non-discretionary costs were offset by the benefits obtained from continued aggressive expense control and profit improvement programs implemented throughout the company.

Fourth Quarter Segment and Corporate Overview

Net sales in the fourth quarter for the Acuity Lighting Group were \$382.0 million, up approximately two percent compared to last year's fourth quarter as well as to the 2002 third quarter. Excluding the sales contributed by American Electric, the Acuity Lighting Group's sales were down approximately two percent when compared to the fourth quarter of 2001. The decline in net sales was primarily the result of lower shipments to certain commercial and industrial markets and reduced selling prices for certain key products due to severe competition for available orders caused by weakened demand. Operating profit at the Acuity Lighting Group was \$19.3 million, down 24 percent compared to last year's \$25.3 million. The decline in operating profit was primarily due to product mix changes, lower selling prices for certain products, and increases for certain non-discretionary items. This decline was partially offset by profit improvement initiatives and cost containment programs implemented throughout the company. Additionally, the adoption of a new accounting standard that eliminated amortization for certain goodwill and intangibles contributed approximately \$2.5 million to lighting's fourth quarter operating profit.

Net sales in the fourth quarter for Acuity Specialty Products were \$133.3 million, up approximately two percent compared to the prior year, and represented record quarterly sales for Acuity Specialty Products, excluding the impact of certain divested operations from historical periods. The increase in sales was primarily due to continued strength in the retail sector and, to a lesser extent, in certain niche markets. Acuity Specialty Products also set a record with fourth quarter operating profit of \$15.9 million, a 52 percent increase over last year's \$10.4 million. This increase was primarily due to the profit contribution on higher volumes, the impact of profit improvement programs, and the elimination of \$0.5 million of amortization, which were partially offset by increased expenses for certain non-discretionary items and investments made to enhance the company's sales force capabilities in certain strategic markets.

Corporate expenses were \$4.3 million, down \$2.6 million from last year. The decline was due primarily to cost containment programs and the reorganization of the corporate staff. Net interest expense of \$9.8 million was below the prior year's \$11.2 million largely due to lower interest rates and debt outstanding.

Fiscal 2002 Results

In 2002, Acuity Brands generated net sales of approximately \$2.0 billion, which were essentially flat with the prior year's sales. Excluding the results from the divestiture of certain Acuity Specialty Products foreign operations and the acquisition of American Electric, net sales declined approximately three percent compared to 2001. This decline was primarily due to lower net sales at the Acuity Lighting Group caused by weakened customer demand and intense price competition for available orders, partially offset by the solid second half results posted by Acuity Specialty Products.

Net income for 2002 was \$52.0 million, or \$1.26 per share, up 28 percent compared to \$40.5 million, or \$0.99 per share, in 2001. Excluding \$3.2 million in gains on property sales and \$0.9 million in restructuring reversals, fiscal 2002 earnings per share would have been \$1.20 compared to last year's \$1.63, excluding a \$15.3 million loss from divested operations, \$4.1 million of restructuring and asset impairment charges, a \$3.1 million charge from the termination of a purchase obligation, and \$12.0 million in discontinued amortization expenses. In 2002, the company's effective tax rate declined to 37.2 percent from 41.4 percent reported the prior year. The decline in the rate was primarily the result of the legal entity restructuring that occurred in connection with the spin-off transaction and the elimination of amortization of goodwill.

Outlook

James S. Balloun, Chairman, President and Chief Executive Officer of Acuity Brands, said, "Our first year as a stand-alone publicly traded company was very challenging. During the year, events such as well-publicized lapses in proper corporate governance, sensational business bankruptcies, large layoffs, and the tragedy on September 11, 2001, all took their toll on an economy that had not experienced a downturn in over a decade. For our company, this created an economic environment characterized by weakened demand in key markets, particularly non-residential construction; rising costs for raw materials and other non-discretionary expenses; and intense price competition in certain markets for available orders. We responded and adapted to these changing and volatile market conditions by reducing costs, boosting productivity, and better managing our investments to produce solid earnings and cash flow for our shareholders. We were able to accomplish this without damaging our organizational development or stopping investments toward our future. I am proud of the manner in which our 12,000 employees performed under very trying circumstances and that we delivered earnings within the range of \$1.10 to \$1.30 per share, which we projected in December 2001.

"In the fourth quarter as well as the entire fiscal year, we continued to make progress toward our goal of building a more competitive company that can better

| | | | | | |
|-------------------------|------------------------------|------------------------------|-----------------------|----------------------------|----------------------------|
| Cash Used for Investing | ----- \$(45,048) ----- | ----- \$(42,904) ----- | Cash at End of Period | ----- \$ 2,694 ===== | ----- \$ 8,006 ===== |
|-------------------------|------------------------------|------------------------------|-----------------------|----------------------------|----------------------------|

(3) Certain prior period amounts have been reclassified to conform with the current year presentation.