# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 7, 2014

# **ACUITY BRANDS, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of Company or organization) 001-16583

(Commission File Number)

58-2632672 (I.R.S. Employer Identification No.)

1170 Peachtree St., N.E., Suite 2300, Atlanta, GA (Address of principal executive offices)

(Address of principal executive offices)

**30309** (Zip Code)

Registrant's telephone number, including area code: 404-853-1400

None

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On January 9, 2014, Acuity Brands, Inc. (the "Company") issued a press release containing information about the Company's results of operations for its fiscal quarter ended November 30, 2013. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K, which is incorporated herein by reference. The information contained in this paragraph, as well as Exhibit 99.1 referenced herein, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

The press release includes the following non-GAAP financial measures: "adjusted gross profit margin", "adjusted selling, distribution, and administrative ("SD&A") expenses", "adjusted operating profit", "adjusted operating profit margin", "adjusted net income", and "adjusted diluted earnings per share ("EPS")". These non-GAAP financial measures are provided to enhance the reader's overall understanding of the Company's current financial performance and prospects for the future. Specifically, management believes that adjusted gross profit margin, adjusted SD&A expenses, adjusted operating profit, adjusted operating profit margin, adjusted net income, and adjusted diluted EPS provide useful information to investors by excluding or adjusting items for special charges and related temporary manufacturing inefficiencies associated with efforts to streamline the organization as well as the benefit from the insurance recovery associated with previously reported losses incurred as a result of fraud perpetrated at the freight payment and audit service firm formerly retained by the Company. Management believes these items impacted the comparability of the Company's results and that they are not reflective of the fixed costs or benefits that the Company will incur over the long term. However, the Company has incurred similar charges associated with streamlining activities in prior fiscal years and continually evaluates streamlining measures which could result in additional charges in future periods. These non-GAAP financial measures should be considered in addition to, and not as a substitute for or superior to, results prepared in accordance with GAAP. The most directly comparable GAAP measure for adjusted gross profit margin is "gross profit margin" which includes the temporary manufacturing inefficiencies. The most directly comparable GAAP measure for adjusted SD&A expenses is "SD&A expenses" which includes the benefit of the insurance recovery related to the previously reported fraud. The most directly comparable GAAP measures for adjusted operating profit, adjusted operating profit margin, adjusted net income, and adjusted diluted EPS are "operating profit," "operating profit margin," "net income," and "diluted EPS," respectively, which include the impact of the special charges and related temporary manufacturing inefficiencies as well as the aforementioned insurance recovery.

#### Item 8.01. Other Events.

On January 7, 2014, the Board of Directors declared a quarterly dividend of 13 cents per share. A copy of the related press release is attached as exhibit 99.2 to this Current Report on Form 8-K, which is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits

99.2 Press Release dated January 7, 2014

#### <u>Signatures</u>

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: January 9, 2014

ACUITY BRANDS, INC.

By: /s/ Richard K. Reece

Richard K. Reece Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

99.1 Press Release dated January 9, 2014

99.2 Press Release dated January 7, 2014

(Filed with the Commission as part of this Form 8-K). (Filed with the Commission as part of this Form 8-K).

Exhibit 99.1

# Acuity Brands Reports Record First Quarter Results Net Sales Rise Approximately 20 Percent; Diluted EPS Increases 69 Percent

ATLANTA, January 9, 2014 - Acuity Brands, Inc. (NYSE: AYI) ("Company") today announced record first quarter net sales, net income, and diluted earnings per share ("EPS"). Fiscal 2014 first quarter net sales of \$574.7 million increased \$93.6 million, or approximately 20 percent, compared with the year-ago period. Net income for the first quarter of fiscal 2014 was \$44.5 million, an increase of \$18.4 million, or 70 percent, compared with the prior-year period. Fiscal 2014 first quarter diluted EPS of \$1.03 increased 69 percent compared with \$0.61 for the year-ago period.

Vernon J. Nagel, Chairman, President, and Chief Executive Officer of Acuity Brands, commented, "We were extremely pleased with our record fiscal 2014 first quarter results as we continued to execute our strategies to extend our leadership position in North America. We believe our record first quarter results reflect our ability to provide customers truly differentiated value from our industry-leading portfolio of innovative lighting and control solutions along with superior service."

The year-over-year growth in fiscal 2014 first quarter net sales was due primarily to an increase in volume, partially offset by an estimated 1 percentage point net unfavorable change in product prices and mix of products sold ("price/mix"). The increase in volume was broad-based across most product categories and key sales channels in North America. The impact on net sales from acquisitions and foreign currency was not significant. Sales of LED-based products more than doubled from the year-ago period and represented more than a quarter of the total of fiscal 2014 first quarter net sales.

Operating profit for the first quarter of fiscal 2014 was \$77.4 million, an increase of \$29.2 million, or 61 percent, over the year-ago period. Fiscal 2014 first quarter results include the benefit of an insurance recovery of \$5 million, or \$0.07 diluted EPS, associated with the prior-year reported loss resulting from fraud perpetrated at a freight payment and audit service firm formerly retained by the Company. Included in prior year's first quarter results were a pre-tax special charge and temporary expenses associated with a previously announced production facility closure totaling \$5.5 million, or \$0.08 diluted EPS. Adjusted operating profit (excluding the impact of the insurance recovery) for the first quarter of fiscal 2014 increased \$18.7 million, or 35 percent, to \$72.4 million compared with

the year-ago period adjusted operating profit (excluding pre-tax special charge and temporary expenses) of \$53.7 million. Adjusted operating profit margin for the first quarter of fiscal 2014 increased 140 basis points to 12.6 percent compared with 11.2 percent for the prior-year period. Adjusted diluted EPS for the first quarter of fiscal 2014 increased 39 percent to \$0.96 compared with prior-year's adjusted diluted EPS of \$0.69. Management believes that the adjusted financial measures enhance the reader's overall understanding of the Company's current financial performance and prospects for the future. A reconciliation of adjusted financial measures to the most directly comparable GAAP measure is provided in the tables at the end of this release.

During the first quarter of fiscal 2014, the Company completed the closures of two small production facilities which were part of the streamlining actions initiated in the prior year. The Company did not record any significant incremental expense during the first quarter for activities to close the facilities. Management estimates that during the first quarter of fiscal 2014 the Company realized approximately \$3 million of pre-tax savings associated with the streamlining activities initiated in 2013 and currently expects to be at the total annualized savings run rate of \$15 million by the end of the second fiscal quarter.

Cash and cash equivalents at the end of the first quarter of fiscal 2014 totaled \$398.1 million, an increase of \$39.0 million since the beginning of the fiscal year. Net cash provided by operating activities totaled \$43.4 million for the first quarter of fiscal 2014 compared with net cash used for operating activities of \$14.5 million for the year-ago period. The year-over-year improvement reflects higher net income and lower working capital requirements as compared with the prior-year period.

#### Outlook

Mr. Nagel commented, "Our outlook remains positive. Third-party forecasts and leading indicators continue to suggest that the growth rate for the North American lighting market, which includes renovation and retrofit activity, will continue to be in the midsingle digit range during 2014. While we still expect to see some volatility in demand among certain sales channels and geographies, our expectation for the future is that overall demand in our end markets will continue to improve and be more consistent and broad-based. The favorable trend in our December order rates seems to reflect this improvement. We believe opportunities continue to exist that will allow us to continue to outperform the markets we serve. These opportunities include benefits from growing renovation and tenant improvement projects, further expansion in underpenetrated geographies and channels, and growth from the introduction of new products and lighting solutions." Mr. Nagel concluded, "We believe the lighting and lighting-related industry will experience solid growth over the next decade, particularly as energy and environmental concerns come to the forefront, and we believe we are well positioned to fully participate in this exciting industry."

#### **Non-GAAP Financial Measures**

This news release contains non-GAAP financial measures such as "adjusted gross profit margin", "adjusted selling, distribution, and administrative expenses" ("adjusted SD&A expenses"), "adjusted operating profit", "adjusted operating profit margin", "adjusted net income", and "adjusted diluted EPS". These measures are provided to enhance the reader's overall understanding of the Company's current financial performance and prospects for the future. However, the Company's non-GAAP financial measures may not be comparable to similarly titled non-GAAP financial measures used by other companies, have limitations as an analytical tool and should not be considered in isolation or as a substitute for GAAP financial measures.

A reconciliation of each measure to the most directly comparable GAAP measure is available in this news release. In addition, the Current Report on Form 8-K furnished to the SEC concurrent with the issuance of this press release includes a more detailed description of each of these non-GAAP financial measures, together with a discussion of the usefulness and purpose of such measures.

#### **Conference Call**

As previously announced, the Company will host a conference call to discuss first quarter results today, January 9, 2014, at 10:00 a.m. ET. Interested parties may listen to this call live today or hear a replay at the Company's Web site: <u>www.acuitybrands.com</u>.

#### **About Acuity Brands**

Acuity Brands, Inc. is a North American market leader and one of the world's leading providers of lighting solutions for both indoor and outdoor applications. With fiscal year 2013 net sales of over \$2 billion, Acuity Brands employs approximately 6,500 associates and is headquartered in Atlanta, Georgia with operations throughout North America, and in Europe and Asia. The Company's lighting solutions are sold under various brands, including Lithonia Lighting®, Holophane®, Peerless®, Gotham®, Mark Architectural Lighting<sup>™</sup>, Winona® Lighting, Healthcare Lighting®, Hydrel®, American Electric Lighting®, Carandini®, Antique Street Lamps<sup>™</sup>, Sunoptics®, Axion<sup>™</sup> Controls, Sensor Switch®, Lighting Control & Design<sup>™</sup>, Synergy® Lighting Controls, Pathway Connectivity<sup>™</sup>, Dark to Light®, ROAM®, RELOC® Wiring Solutions, acculamp® and eldoLED®.

#### **Forward Looking Information**

This release contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995. Statements that may be considered forward-looking include statements incorporating terms such as "expects," "believes," "intends," "estimates", "forecasts," "anticipates," "may," "should", "remain", and similar terms that relate to future events, performance, or results of the Company and specifically include statements made in this press release regarding: third-party forecasts of a mid-single digit growth rate for the North American lighting market during 2014; expectation that overall demand in the Company's end markets will continue to improve and be more consistent and broad-based; estimates regarding the amounts and timing of annualized pre-tax savings associated with streamlining activities initiated in 2013; expectation that opportunities exist that will allow the Company to continue to outperform the markets it serves; and expectation of solid growth over the next decade for the lighting and lighting-related industry and the Company's position to fully participate. Forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from the historical experience of Acuity Brands and management's present expectations or projections. These risks and uncertainties include, but are not limited to, customer and supplier relationships and prices; competition; ability to realize anticipated benefits from initiatives taken and timing of benefits; market demand; litigation and other contingent liabilities; and economic, political, governmental, and technological factors affecting the Company. Please see the other risk factors more fully described in the Company's SEC filings including the Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on January 9, 2014 and risks discussed in Part I, "Item 1a. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended August 31, 2013. The discussion of those risks is specifically incorporated herein by reference. Management believes these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations. Further, forward-looking statements speak only as of the date they are made, and management undertakes no obligation to update publicly any of them in light of new information or future events.

#### ACUITY BRANDS, INC. CONSOLIDATED BALANCE SHEETS (In millions, except share and per-share data)

| ASSETS Current Assets: Cash and cash equivalents Conter tassets Cash and cash equivalent assets Cash and cash equivalent assets Cash and cash equivalent assets Cash and cash equivalent at cost: Cash and Equipment, at cost: Cash and Equipment Cash and Equipment Cash and Equipment Cash and Equipment, net Cother Assets: Cash and Equipment, net Cother Assets: Cash and Equipment, net Cother Assets Cother Assets Cash and Equipment, net Cother Assets Cash ass   | maudited)<br>398.1<br>332.6<br>208.3<br>14.7<br>25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4 | \$ 35<br>31<br>20<br>1<br>1<br>91<br>91<br>0<br>35<br>47<br>32<br>47<br>32<br>14 |
|--|--|--|
| Current Assets:       \$         Cash and cash equivalents       \$         Accounts receivable, less reserve for doubtful accounts of \$2.0 and \$1.5 as of November 30, 2013 and August 31, 2013, respectively         Inventories       Deferred income taxes         Deferred income taxes   | 332.6<br>208.3<br>14.7<br>25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4                       | 31<br>20<br>1<br>1<br>91<br>91<br>10<br>35<br>47<br>32                           |
| Cash and cash equivalents       \$         Accounts receivable, less reserve for doubtful accounts of \$2.0 and \$1.5 as of November 30, 2013 and August 31, 2013, respectively         Inventories       Deferred income taxes         Deferred income taxes  | 332.6<br>208.3<br>14.7<br>25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4                       | 31<br>20<br>1<br>1<br>91<br>91<br>10<br>35<br>47<br>32                           |
| Accounts receivable, less reserve for doubtful accounts of \$2.0 and \$1.5 as of November 30, 2013 and August 31, 2013, respectively Inventories Deferred income taxes Prepayments and other current assets Total Current Assets Property, Plant, and Equipment, at cost: Land Buildings and leasehold improvements Machinery and equipment Total Property, Plant, and Equipment Less — Accumulated depreciation and amortization Property, Plant, and Equipment, net Other Assets: Goodwill Intangible assets, net Deferred income taxes Other long-term assets Total Other Assets Total Other Assets State Accumulated Accumul | 332.6<br>208.3<br>14.7<br>25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4                       | 31<br>20<br>1<br>1<br>91<br>91<br>10<br>35<br>47<br>32                           |
| respectively Inventories Deferred income taxes Prepayments and other current assets Total Current Assets Property, Plant, and Equipment, at cost: Land Buildings and leasehold improvements Machinery and equipment Total Property, Plant, and Equipment Less — Accumulated depreciation and amortization Property, Plant, and Equipment, net Other Assets: Goodwill Intangible assets, net Deferred income taxes Other long-term assets Total Other Assets States   | 208.3<br>14.7<br>25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4                                | 20<br>1<br>  |
| Inventories         Deferred income taxes         Prepayments and other current assets         Total Current Assets         Property, Plant, and Equipment, at cost:         Land         Buildings and leasehold improvements         Machinery and equipment         Total Property, Plant, and Equipment         Less — Accumulated depreciation and amortization         Property, Plant, and Equipment, net         Other Assets:         Goodwill         Intangible assets, net         Deferred income taxes         Other long-term assets         Total Other Assets         Total Assets         State         Total Assets   | 208.3<br>14.7<br>25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4                                | 20<br>1<br>  |
| Deferred income taxes  | 14.7<br>25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4   | 1<br>91<br>10<br>35<br>47<br>32  |
| Prepayments and other current assets   | 25.6<br>979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4   | 1<br>91<br>10<br>35<br>47<br>32  |
| Total Current Assets         Property, Plant, and Equipment, at cost:         Land         Buildings and leasehold improvements         Machinery and equipment         Total Property, Plant, and Equipment         Less — Accumulated depreciation and amortization         Property, Plant, and Equipment, net         Other Assets:         Goodwill         Intangible assets, net         Deferred income taxes         Other Assets         Total Other Assets         Total Other Assets         Total Assets  | 979.3<br>6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4   | 91<br>10<br>35<br>47<br>32   |
| Property, Plant, and Equipment, at cost:<br>Land<br>Buildings and leasehold improvements<br>Machinery and equipment<br>Total Property, Plant, and Equipment<br>Less — Accumulated depreciation and amortization<br>Property, Plant, and Equipment, net<br>Other Assets:<br>Goodwill<br>Intangible assets, net<br>Deferred income taxes<br>Other long-term assets<br>Total Other Assets<br>S  | 6.6<br>108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4  | 10<br>35<br>47<br>32   |
| Land         Buildings and leasehold improvements         Machinery and equipment         Total Property, Plant, and Equipment         Less — Accumulated depreciation and amortization         Property, Plant, and Equipment, net         Other Assets:         Goodwill         Intangible assets, net         Deferred income taxes         Other long-term assets         Total Other Assets         Total Assets         State Assets  | 108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4   | 10<br>35<br>47<br>32   |
| Buildings and leasehold improvements   | 108.4<br>361.3<br>476.3<br>329.2<br>147.1<br>570.4   | 10<br>35<br>47<br>32   |
| Machinery and equipment  | 361.3<br>476.3<br>329.2<br>147.1<br>570.4  | 35<br>47<br>32   |
| Total Property, Plant, and Equipment         Less — Accumulated depreciation and amortization         Property, Plant, and Equipment, net         Other Assets:         Goodwill         Intangible assets, net         Deferred income taxes         Other long-term assets         Total Other Assets         Total Assets         \$  | 476.3<br>329.2<br>147.1<br>570.4   | 47   |
| Less — Accumulated depreciation and amortization   | 329.2<br>147.1<br>570.4  | 32   |
| Property, Plant, and Equipment, net         Other Assets:         Goodwill         Intangible assets, net         Deferred income taxes         Other long-term assets         Total Other Assets         Total Assets         \$  | 147.1<br>570.4   |  |
| Other Assets:<br>Goodwill<br>Intangible assets, net<br>Deferred income taxes<br>Other long-term assets<br>Total Other Assets<br>Total Assets<br>\$   | 570.4  | 14   |
| Goodwill Intangible assets, net Deferred income taxes Other long-term assets Total Other Assets Total Assets \$  |  |  |
| Intangible assets, net Deferred income taxes Other long-term assets Total Other Assets Total Assets \$   |  | 50   |
| Deferred income taxes Other long-term assets Total Other Assets Total Assets \$  |  | 56   |
| Other long-term assets       Total Other Assets       Total Assets       \$  | 241.1  | 24   |
| Total Other Assets \$  | 1.6  |  |
| Total Assets   | 26.7   | 2  |
|  | 839.8  |  |
|  | 1,966.2  | \$ 1,90  |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |  |  |
| Current Liabilities:   |  |  |
| Accounts payable \$  | 244.3  | \$ 24  |
| Accrued compensation   | 27.2   | 2  |
| Accrued pension liabilities, current   | 1.2  |  |
| Other accrued liabilities  | 123.2  | 10   |
| Total Current Liabilities  | 395.9  | 38   |
| Long-Term Debt   | 353.6  | 35   |
| Accrued Pension Liabilities, less current portion  | 52.2   | 5  |
| Deferred Income Taxes  | 55.9   | 5  |
| Self-Insurance Reserves, less current portion  | 7.2  |  |
| Other Long-Term Liabilities  | 61.8   | 5  |
| Commitments and Contingencies (see Commitments and Contingencies footnote)   |  |  |
| Stockholders' Equity:  |  |  |
| Preferred stock, \$0.01 par value; 50,000,000 shares authorized; none issued   | _  |  |
| Common stock, \$0.01 par value; 500,000,000 shares authorized; 52,394,129 issued and 42,674,874 outstanding at November 30, 2013; 52,205,933 issued and 42,486,678 outstanding at August 31, 2013  | 0.5  |  |
| Paid-in capital  | 739.8  | 73   |
| Retained earnings  | 779.2  | 74   |
| Accumulated other comprehensive loss items   | (59.7)   | (6   |
| Treasury stock, at cost, 9,719,255 shares at November 30, 2013 and August 31, 2013   | (420.2)  | (42  |
| Total Stockholders' Equity   | 1,039.6  | 99   |
| Total Liabilities and Stockholders' Equity \$  | 1,966.2  | \$ 1,90  |

# ACUITY BRANDS, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (In millions, except per-share data)

|  |        | Three Months Ended |       |               |  |
|--|--------|--------------------|-------|---------------|--|
|  | Noveml | oer 30, 2013       | Noven | ıber 30, 2012 |  |
| Net Sales  | \$     | 574.7              | \$    | 481.1         |  |
| Cost of Products Sold                                  |        | 337.6              |       | 291.6         |  |
| Gross Profit   |        | 237.1              |       | 189.5         |  |
| Selling, Distribution, and Administrative Expenses     |        | 159.7              |       | 140.6         |  |
| Special Charge   |        | _                  |       | 0.7           |  |
| Operating Profit                                       |        | 77.4               |       | 48.2          |  |
| Other Expense (Income):                                |        |                    |       |               |  |
| Interest Expense, net                                  |        | 8.0                |       | 7.7           |  |
| Miscellaneous Expense, net                             |        | 0.6                |       | 0.1           |  |
| Total Other Expense                                    |        | 8.6                |       | 7.8           |  |
| Income before Provision for Income Taxes               |        | 68.8               |       | 40.4          |  |
| Provision for Income Taxes                             |        | 24.3               |       | 14.3          |  |
| Net Income   | \$     | 44.5               | \$    | 26.1          |  |
| Earnings Per Share:                                    |        |                    |       |               |  |
| Basic Earnings per Share                               | \$     | 1.03               | \$    | 0.61          |  |
| Basic Weighted Average Number of Shares Outstanding    |        | 42.6               |       | 41.8          |  |
| Diluted Earnings per Share                             | \$     | 1.03               | \$    | 0.61          |  |
| Diluted Weighted Average Number of Shares Outstanding  |        | 42.9               |       | 42.3          |  |
| Dividends Declared per Share                           | \$     | 0.13               | \$    | 0.13          |  |
| Comprehensive Income:                                  |        |                    |       |               |  |
| Net income   | \$     | 44.5               | \$    | 26.1          |  |
| Other Comprehensive Income/(Expense) Items:            |        |                    |       |               |  |
| Foreign currency translation adjustments               |        | 2.3                |       | 1.3           |  |
| Defined benefit plans, net                             |        | 0.6                |       | (2.1)         |  |
| Other Comprehensive Income/(Expense) Items, net of tax |        | 2.9                |       | (0.8)         |  |
| Comprehensive Income                                   | \$     | 47.4               | \$    | 25.3          |  |
| -  |        |                    |       |               |  |

#### ACUITY BRANDS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In millions)

|  | Three Months Ended |        |                   |        |
|--|--------------------|--------|-------------------|--------|
|  | November 30, 201   |        | November 30, 2012 |        |
| Cash Provided by/(Used for) Operating Activities:  |                    |        |                   |        |
| Net income   | \$                 | 44.5   | \$                | 26.1   |
| Adjustments to reconcile net income to net cash provided by (used for) operating activities:                       |                    |        |                   |        |
| Depreciation and amortization  |                    | 10.6   |                   | 10.0   |
| Share-based compensation expense   |                    | 4.5    |                   | 4.3    |
| Excess tax benefits from share-based payments  |                    | (5.2)  |                   | (5.4)  |
| Deferred income taxes  |                    | 0.8    |                   | 1.1    |
| Change in assets and liabilities, net of effect of acquisitions, divestitures and effect of exchange rate changes: |                    |        |                   |        |
| Accounts receivable  |                    | (14.0) |                   | (6.6)  |
| Inventories  |                    | (5.0)  |                   | 0.5    |
| Prepayments and other current assets   |                    | (4.7)  |                   | (5.3)  |
| Accounts payable   |                    | (5.4)  |                   | (28.4) |
| Other current liabilities  |                    | 19.8   |                   | (9.9)  |
| Other  |                    | (2.5)  |                   | (0.9)  |
| Net Cash Provided by/(Used for) Operating Activities   |                    | 43.4   |                   | (14.5) |
| Cash Provided by/(Used for) Investing Activities:  |                    |        |                   |        |
| Purchases of property, plant, and equipment  |                    | (8.5)  |                   | (11.2) |
| Proceeds from sale of property, plant, and equipment   |                    | 0.9    |                   | _      |
| Net Cash Used for Investing Activities   |                    | (7.6)  |                   | (11.2) |
| Cash Provided by/(Used for) Financing Activities:  |                    |        |                   |        |
| Proceeds from stock option exercises and other   |                    | 2.6    |                   | 8.2    |
| Excess tax benefits from share-based payments  |                    | 5.2    |                   | 5.4    |
| Dividends paid   |                    | (5.6)  |                   | (5.5)  |
| Net Cash Provided by Financing Activities  |                    | 2.2    |                   | 8.1    |
| Effect of Exchange Rate Changes on Cash  |                    | 1.0    |                   | 0.6    |
| Net Change in Cash and Cash Equivalents  |                    | 39.0   |                   | (17.0) |
| Cash and Cash Equivalents at Beginning of Period   |                    | 359.1  |                   | 284.5  |
| Cash and Cash Equivalents at End of Period   | \$                 | 398.1  | \$                | 267.5  |

## ACUITY BRANDS, INC. Reconciliation of Non-U.S. GAAP Measures

### The table below reconciles certain GAAP financial measures to the corresponding non-GAAP measures:

| (In millions, except per share data)  |        | Three Months Ended              |            |          |                                |            |  |
|---|--------|---------------------------------|------------|----------|--------------------------------|------------|--|
|   |        | November 30, 2013               |            |          | November 30, 2012              |            |  |
| Net Sales   | \$     | 574.7                           | % of Sales | \$       | 481.1                          | % of Sales |  |
| Gross Profit (GAAP)<br>Add-back: Manufacturing inefficiencies   | \$     | 237.1                           | 41.3%      | \$       | 189.5<br>4.8                   | 39.4%      |  |
| Adjusted Gross Profit (Non-GAAP)  | \$     | 237.1                           | 41.3%      | \$       | 194.3                          | 40.4%      |  |
| Selling, Distribution, and Administrative Expenses<br>Add-back: Insurance recovery  | \$     | 159.7<br>5.0                    | 27.8%      | \$       | 140.6                          | 29.2%      |  |
| Adjusted Selling, Distribution, and Administrative Expenses   | \$     | 164.7                           | 28.7%      | \$       | 140.6                          | 29.2%      |  |
| Operating Profit (GAAP)<br>Less: Insurance recovery<br>Add-back: Special charge   | \$     | 77.4<br>(5.0)<br>—              | 13.5%      | \$       | 48.2<br><br>0.7                | 10.0%      |  |
| Add-back: Manufacturing inefficiencies<br>Adjusted Operating Profit (Non-GAAP)  | \$     | 72.4                            | 12.6%      | \$       | 4.8<br>53.7                    | 11.2%      |  |
| Net Income (GAAP)<br>Less: Insurance recovery, net of tax<br>Add-back: Special charge, net of tax<br>Add-back: Manufacturing inefficiencies, net of tax<br>Adjusted Net Income (Non-GAAP)                                 | \$<br> | 44.5<br>(3.1)<br>—<br>—<br>41.4 |            | \$<br>\$ | 26.1<br><br>0.5<br>3.0<br>29.6 |            |  |
| Diluted Earnings per Share (GAAP)<br>Less: Insurance recovery, net of tax<br>Add-back: Special charge, net of tax<br>Add-back: Manufacturing inefficiencies, net of tax<br>Adjusted Diluted Earnings Per Share (Non-GAAP) | \$     | 1.03<br>(0.07)<br>—<br>0.96     |            | \$       | 0.61<br>                       |            |  |

Exhibit 99.2

Acuity Brands, Inc. 1170 Peachtree Street, NE Suite 2300 Atlanta, GA 30309 Tel: 404 853 1400 Fax: 404 853 1430

AcuityBrands.com

Company Contact: Dan Smith Acuity Brands, Inc. (404) 853-1423

# ACUITY BRANDS DECLARES QUARTERLY DIVIDEND

**ATLANTA, January 7, 2014** - The Board of Directors of Acuity Brands, Inc. (NYSE: AYI; "Company") today declared a quarterly dividend of 13 cents per share. The dividend is payable on February 3, 2014 to shareholders of record on January 21, 2014.

#### **About Acuity Brands**

Acuity Brands, Inc. is a North American market leader and one of the world's leading providers of lighting solutions for both indoor and outdoor applications. With fiscal year 2013 net sales of over \$2 billion, Acuity Brands employs approximately 6,500 associates and is headquartered in Atlanta, Georgia with operations throughout North America, and in Europe and Asia. The Company's lighting solutions are sold under various brands, including Lithonia Lighting®, Holophane®, Peerless®, Gotham®, Mark Architectural Lighting<sup>™</sup>, Winona® Lighting, Healthcare Lighting®, Hydrel®, American Electric Lighting®, Carandini®, Antique Street Lamps<sup>™</sup>, Sunoptics®, Axion<sup>™</sup> Controls, Sensor Switch®, Lighting Control & Design<sup>™</sup>, Synergy® Lighting Controls, Pathway Connectivity<sup>™</sup>, Dark to Light®, ROAM®, RELOC® Wiring Solutions, acculamp® and eldoLED®.